

4<sup>th</sup> Edition

# WEST AFRICA PHARMA & HEALTHCARE



6 - 8 MAY 2025

ACCRA INTERNATIONAL CONFERENCE CENTRE, GHANA



BROCHURE + POST SHOW REPORT



[www.westafricapharmahealthcare.com](http://www.westafricapharmahealthcare.com)

ORGANIZERS



UNDER THE AUSPICES OF



ESTEEMED SUPPORT





# ABOUT THE SHOW

WAPHC Show is an International Pharmaceutical, Medical & Healthcare Industry trade fair in Ghana. The event will bring together the manufacturers, wholesalers, dealers and distributors of the pharmaceutical medical diagnostic industry, hospitals and influential decision-makers in the West African region in Ghana.

As the first and only health business event/forum bringing together the key decision makers and captains of the health industry, the exhibition is a must attend global event in the healthcare calendar and offers an ideal environment for companies to showcase their products in one of the fastest growing and most lucrative healthcare markets in the world.

## WHO ATTENDS WAPHC SHOW

WAPHC attendees can be broadly divided to 3 – Hosted Buyers, Professional and Unique visitors; & Delegates.

### Hosted Buyers

WAPHC have special scheme and organise Hosted Buyers Program in which the representatives from Ministries of Health, major distributors, and prominent hospitals from West Africa is invited & hosted to network & connect exhibitors with pre-fixed meetings during the show.

### Professional & Unique Visitors

The show brings over 5,000 healthcare professionals, business partner, dealers and decision-makers to do business, exchange ideas and let you know their expectations regarding requirement in the market.

### Delegates

WAPHC has included specialty conferences & seminars to discuss debate and understand the latest updates & innovations in the medical field.



# Why Visit WAPHC?

- Engage & network with over 150 Exhibitors from world over showcasing their products and specifications in the medical pharma healthcare sector.
- Discover and update new products innovations and happenings in healthcare sector, to gain new products and business and offer new things in your business.
- Discuss opportunities of partnership and sourcing for re-supply & employing in operations
- Understanding new prospects, demand-supply, investment sources and opportunities in the sector

# Key Informations about WAPHC

| Exhibition Name         | West Africa Pharma & Healthcare Show   |
|-------------------------|--|
| Theme                   | Hospital Medical & Pharma Fair   |
| Days & Dates            | 6-8 May 2025<br>Tuesday, Wednesday & Thursday  |
| Participating Countries | India, France, Turkey, USA, Pakistan, Ghana  |
| Supporting Partners     | Association of Ghana Industries, Association of Health Service Administrators Ghana, Private Health Facilities Association of Ghana, PIWA, PSGH, Ghana Union of Traders Association, FOAMEDD, CCI France Ghana, PHG, FOHA, APML-G, African Chamber for Youth, Ghana National Chamber of Pharmacy, Northern Development Authority |



# WHY EXHIBIT IN WAPHC SHOW?

## Generate New Connects & Do More Business

WAPHC show attracts over 5000 visitors from a wide horizon ensuring you meet new & existing customers for better, stronger business relation.

## Increase Brand Exposure

Get yourself significantly visible on WAPHC digital and printed media reach and get priority attention through out the year.

### LAUNCH NEW PRODUCTS & SERVICES

If you are planning to launch new products or brands or services in West Africa, then WAPHC is your perfect venue to tell the most targeted audience of the industry what new you have to offer them and hear from them too.

### INCREASE YOUR REGIONAL PRESENCE

Meet the key people, decision makers, business partners, distributors dealers and clients in the West African region visiting the show in just 3 days and showcase your products

### UNDERSTAND WHERE YOU ARE?

Exhibiting at WAPHC show can help you realize what your & your competitors are offering & how your targets is taking – this would help you devise your strategy for marketing, sales and after sales.

### STAY UP-TO-DATE & COMPETITIVE

Stay tuned and updated to what's happening in the industry including latest trends & innovations and to be ahead of competition in the most unexplored but huge healthcare pharma market.





# EXHIBITOR PROFILE



## PHARMACEUTICAL

API & Bulk Drugs, Pharma Machinery & Engineering, Pharma Packaging & Labelling, Herbal & Ayurveda Medicines, Nutraceuticals/ Dietary Supplements, Bio-pharmaceuticals, Pharmaceutical Formulations, etc.

## MEDICAL

Orthopaedic, Surgical Equipment & Products, OT & ICU Equipment, Lab & Analytical Equipment & Products, Maging & Laboratory, OT Lights, Disposables & Consumables, Infusion Pumps, Ventilators, Medical Devices, Medical Gas, Rehab & Physiotherapy, Drapes, Modular OT, Dental Equipment's etc.

## HOSPITAL

Hospitals, Super Specialty Services, Cosmetic Surgery Center, Eye & Dental Clinic, Ayurveda & Unani Hospitals, Spa Centers, Medical Insurance Companies, Medical Tourism Companies, Fitness & Wellness Centers, Hospital Furniture & Garments, Hospital Management Software etc.

## PHARMA INGREDIENTS AND TECHNOLOGY

Equipment and technologies for pharmaceutical production, Packaging equipment and materials, Labelling, Turnkey projects/ Engineering, Equipment for manufacturing APIs, Pharmaceutical substances, raw materials, ingredients and excipients, Services and technologies for optimization of logistics processes.





# Market Scenario

- Ghana has a population close to 32Mn as 2022, in which major population reside in Ashanti, Northern and Greater Accra region. According to World Bank report of 2017, the health status indicators of Ghanaian population are quite good and getting better over the last decade.
- As per WHO's – Health Statistics 2015; although Ghana has a lower private per capita healthcare expenditure compared to African average, the government per capita expenditure is higher.
- There are close to 4200 healthcare facilities in Ghana, accounting all its regions, including hospital (267), midwife/ maternity care (328) etc. The largest in number is the private and small clinics that are more than 1000 in numbers.
- The total number of hospital beds in the country is less than 7100\$ with less than 1600 healthcare professionals. At the same time about 52% of the hospital beds are only occupied in 2016 and outpatient attendance in the country matches the population.
- On the other hand inpatient admissions touch 1.53Mn in 2016. The major causes of admission is Malaria, followed by Anaemia, hypertension, Pneumonia, UTI etc.
- This implies that a major percentage of the patients turning out and relying on private and foreign healthcare service is evident, with insufficient healthcare services in terms of facilities and manpower.
- Most of the Ghanaian patients that travel abroad choose India as their primary destination. Some of the reasons they do so is the low costs for medical care and the possibility to access said medical care through large health tourism companies.
- Most common treatments taken by Ghanaians in India are Orthopedic surgery (knee replacement mostly), Eye surgery, Chronic disease treatments.
- Ghana has very limited local production of pharmaceuticals and even less manufacturing of equipment and devices; the country relies on imports for approximately 80% of its total healthcare consumption.
- Ghana has sought to introduce more private sector participation into the healthcare sector and the most dynamic growth and exciting opportunities found in privately invested hospitals and clinics and in the non-state controlled portion of the pharmaceutical sector.
- Medical equipment used in Ghana are entirely imported & demand is still rising with new and more health facilities coming up although less compared to the actual state of requirement. More importantly the import of medical equipment and devices are mostly exempted from duties.
- Overall, Ghana has better healthcare & medical structure and facilities than the rest of Africa, particularly in the west, still the demand for the facilities, its usage and usage of foreign healthcare services, is growing with rising standards of living and healthcare expenditure as a % of their GDP.



# 3rd Edition of the Expo

8 9 10  
May, 2024

Accra International  
Conference Centre,  
Ghana

WEST AFRICA  
PHARMA & HEALTHCARE



WEST AFRICA PHARMA HEALTHCARE EXPO under the auspices of Ministry of Health, Republic of Ghana and esteemed support of Ministry of Trade & Industry, with support of High Commission of Ghana in India and High Commission of India in Ghana and valuable sponsors, was organized from 8-10 May 2024 at the AICC Grand Arena. The expo witnessed the presence of pharmaceutical engineering turnkey project solutions, pharmaceutical API formulation manufacturers and medical diagnostic and orthopedic industry with entire chain of pharma healthcare industry visiting and meeting during 3 days of expo.





# Inauguration



The West Africa Pharma Healthcare exhibition was official inaugurated and open to public and business visitors in Accra Ghana on the 8th May 2024 in Accra Ghana by the Health Minister Designate of Ministry of Health Hon Dr. Bernard Okoe Boye & High Commissioner of India to Ghana H.E. Mr. Manish Gupta.



**Hon Dr. Bernard Okoe Boye**  
Health Minister Designate, Ministry of Health

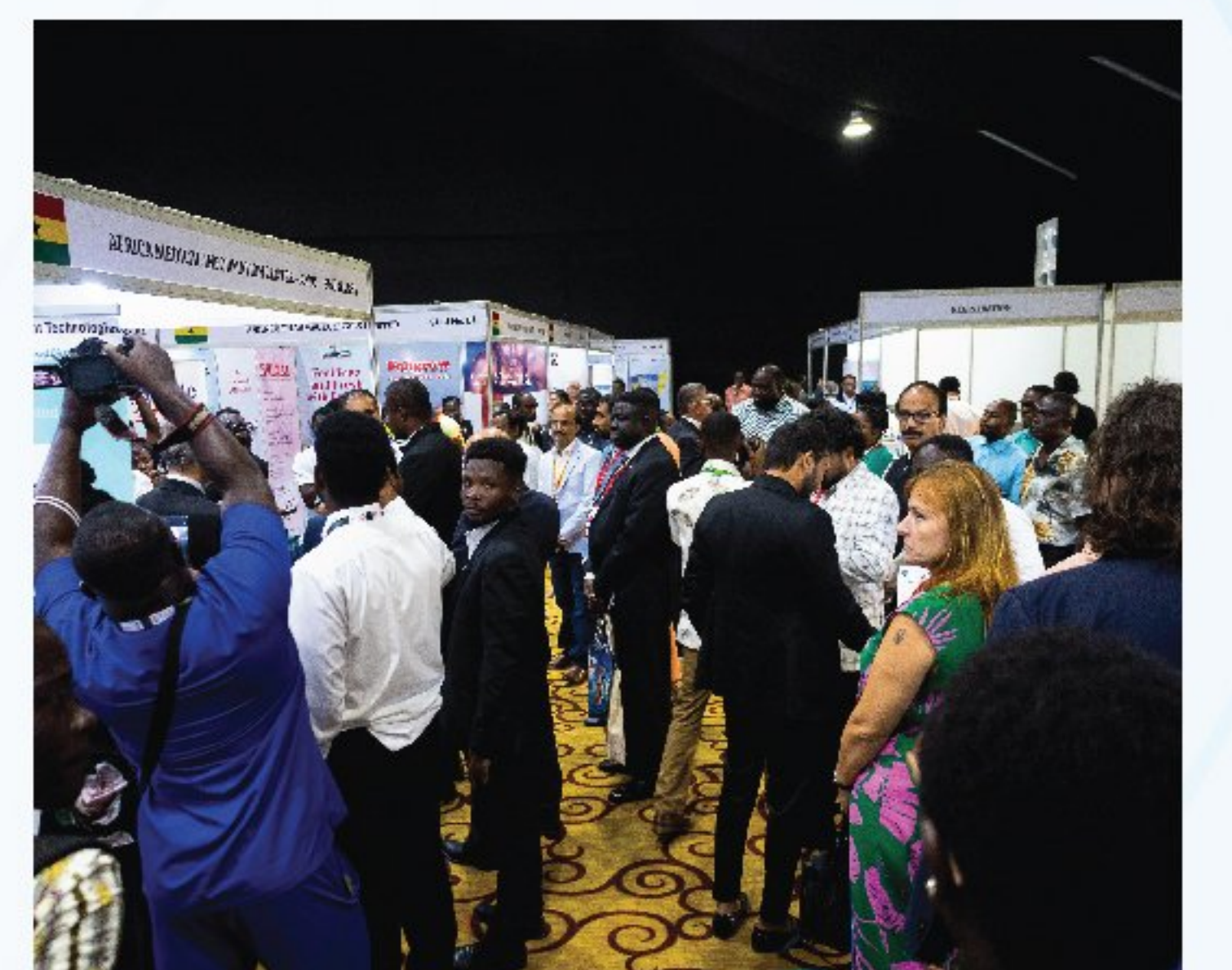


**H.E. Mr. Manish Gupta**  
High Commissioner of India to Ghana

Indian High commissioner to Ghana H.E. Mr. Manish Gupta commended the organizers for organizing such an exhibition for manufacturers and distributors in Ghana. He stressed that the relationship between Ghana and India cannot be overemphasized and added that the event will go a long way to strengthen the good relationship between Ghana and India.



# Tour of Expo







## Distribution of Participation Certificates





## Expo Stats

**100+**

EXHIBITORS

**2500+**

PROFESSIONAL  
VISITORS

**10**

COUNTRIES  
REPRESENTED

**3000+**

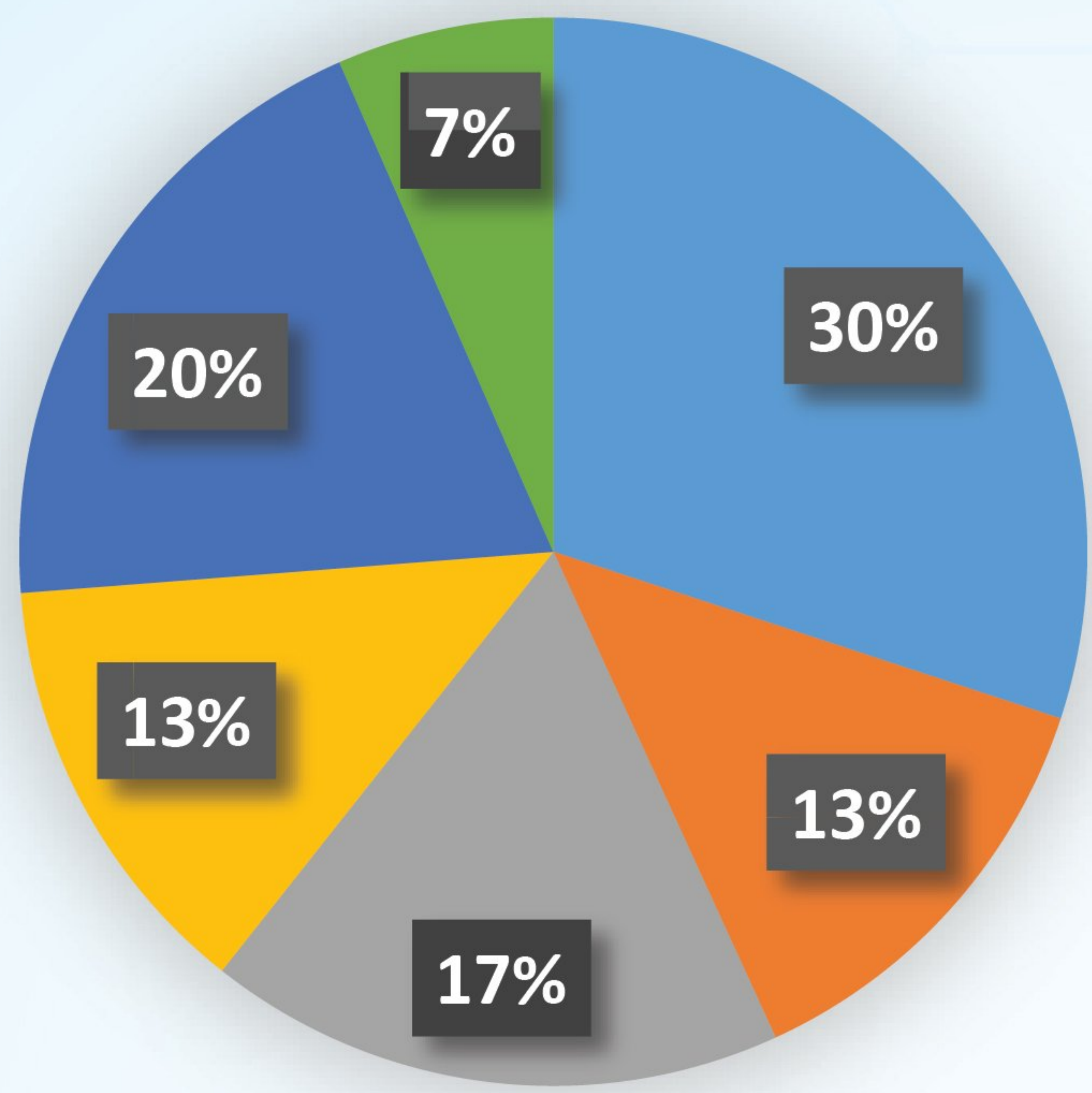
SQM  
EXHIBITION AREA

## Visitor Profile

- ✓ Officials from Ministry of Health, Ministry of Gender & Sanitation, Ministry of Industry and Trade and other related Ministries
- ✓ Heads of medical Institution, Heads of regional health authorities, Pharmacists, Pharmacologists, Hospitals & Medical Collages
- ✓ Pharmaceutical companies, technologists, Pharma Machinery Importers Practicing physicians of different specialties, Regional dealers and distributors
- ✓ National Referral Hospitals, Central Medical Workshop, Regional Referral Hospitals, Private Health Practitioners
- ✓ Laboratory heads and assistants, Diagnostic Centers, Professors, Specialists, Experts, Doctors, Pharmacists, Nurses, Lab Technicians, Researchers
- ✓ Hospitals, Clinics, Sanatoriums, Healthcare Centres, Institutes, Laboratories
- ✓ Doctors, Nurses, paramedics, Head physicians, Healthcare professionals
- ✓ Pharmaceutical Manufactures & Importers, Pharmaceutical distributors and wholesalers, Pharmacies and Pharmacists
- ✓ Medical Importers and distributors,
- ✓ Orthopedic dealers and distributors
- ✓ Dealers and distributors of consumables
- ✓ Hospitals managements, Health service administrators
- ✓ Cleanroom and Turnkey project solutions
- ✓ Hospital construction contractors and builders



# Exhibitor's Composition



- Pharmaceuticals APIs and drugs
- Pharma ingredients and engineering
- Medical devices & Hospital Equipment's
- Clean room and Turnkey solutions
- Surgicals orthopedics and consumables
- Others

# Participating Countries



**Partner country - INDIA**  
**50+ companies from India exhibited.**

## Other countries



GHANA



TURKEY



EGYPT



PORTUGAL



FRANCE



SINGAPORE



BANGLADESH



NIGERIA



PAKISTAN



# Conference



# Venue Branding





## Testimonials of 2nd Edition

We are a 10 years old pharmaceutical company specialize in oncology & various diseases. We also have a portfolio of products covering from Antibiotics, Hospital syringes, Medical devices, Dialysis machines & Surgery equipment's. We are very excited to be in this exhibition, so far is going very well, we have being many contacts locally and give the partnerships. We will be back for the next edition as well as probably much soon in Accra.

### Mehmet Beyazyurek

International Business Unit Director, **TRPHARM**



We are India's leading manufacturer of Orthopaedic implants, Hospital furnitures, Surgical & Medical Goods and we export to 80 countries around to world. We are in Ghana for this expo & the expo seems to be very good; we have lot of customers coming up in the show and we expect more from the organizers for the next year.

### Mukti Maini

General Manager, **Narang Medical Limited**

I am representing Drugfield Pharmaceuticals we are based in Nigeria. We manufacture pharmaceutical products across world. Our mission is to procure the quality of life, production & distribution and sales of safe & effective medicine and that's exactly what we do in Nigeria. The exhibition is really very wonderful and we have many peoples query about our products. I am sure in some time we have a ground here.

### Babalola Olusesar

Director, **Drugfield Pharmaceuticals Ltd**



Steam France is a French company based in Montpellier. We are working into sterilization & disinfection for hospitals, clinics & labs. So the exhibition is going well & we have some visitors coming and we discuss about disinfection & how we can help them what work we know. We are hoping; we will meet with more peoples and help them for what they need for their projects.

### Tiarie Garde

Communication Manager, **Steam France**



# Show Coverage

4

THE FINDER

www.zedmultimedia.com

Thursday, May 9, 2024

## Local News

### Public reminded of ongoing national COVID-19 vaccination

The Ghana Health Service (GHS) and partners under the Ministry of Health have reminded members of the public about the ongoing National COVID-19 Vaccination Campaign (NACoV).

The national campaign, which will end on May 9, is aimed at increasing the immunisation of Ghanaians against COVID-19, by vaccinating them with the Johnson & Johnson vaccine.

Eligible individuals for vaccination include those aged 18 years and older,

who were yet to receive the COVID-19 vaccine, individuals who have not completed their vaccination series, and those who have not received booster doses. It is the 10th round of the national vaccination and has as its theme: "Protect Yourself, Protect Your Family, Get Vaccinated Against COVID-19".

Dr. Abdulahi Abukari, Northern Regional Director of Health, speaking at a press briefing in Tamale on the situational update of COVID-19 in the region, said it was important for particularly people of the

region to take part in the exercise. He said the region had undertaken nine rounds of National COVID-19 immunisation and 18 rounds of Global Communities' Supported Regional COVID-19 vaccination campaigns.

He said, "The vaccination will take place at health centres and at temporary posts set up in schools, markets, churches, bus stations, and even house-to-house in your neighbourhood to vaccinate all eligible persons".

Dr. Abukari urged Ghanaians, who were yet to be vaccinated, to do so to build immunity against the disease, saying that COVID-19 could escalate in the accumulation of a sizeable population of non-immune individuals.

He said 293 teams of vaccinators, volunteers and 67 supervisors at different levels had been recruited and trained to undertake the vaccination exercise for the campaign period.

He said even though the national response to the pandemic had gained significant improvement over the past four years, cases were recorded globally, underscoring the need for Ghanaians to be vaccinated.

He said the COVID-19 vaccines were safe and free of charge, adding that all one needed was to present any national identification card as proof of citizenship.

He said the response to the COVID-19 in the Northern Region is implemented within the framework of the national response and coordinated by a multi-sectoral Regional Public Health Emergency Management Committee (RPHEMC) under the chairmanship of the Regional Minister, GNA.

### E-Pharmacy platform increased healthcare delivery by 40% - Dr. Okoe Boye

By Prince O. DOGBEY, Accra

The Minister of Health, Dr. Bernard Okoe Boye, has commended the effectiveness of the National Electronic Pharmacy Platform, launched by Vice President Dr. Mahamudu Bawumia, in enhancing health-care delivery in Ghana.

According to him, the platform has made healthcare delivery more accessible to Ghanaians, with healthcare delivery increasing by 40 per cent, directly benefiting over two million people in the country.

The National Electronic Platform is a nationwide initiative aimed at enhancing standardised, improving patient access to pharmaceutical services, and enabling consumers to purchase medicines without the need to visit a physical pharmacy.

It was launched as part of measures to drive the digitalisation agenda, ensuring that healthcare delivery is accessible regardless of one's location.

The Minister made the known at the third edition of the West African Pharmacy Conference 2024 Exhibition and Conference held at the Accra International Conference Centre.

Dr. Okoe Boye highlighted that the platform is experiencing significant success and progress, attributing it to the high rate of mobile penetration in Ghana and Bawumia, in enhancing health-care delivery in Ghana.

He added that the platform is highly commendable due to its ability to overcome longstanding barriers regarding accessibility and proximity.

Additionally, Dr. Okoe Boye stated that there has been a 25% reduction in errors related to prescription errors due to the platform's standardisation of prescriptions put in place to certify standard products in the country as advertised on the electronic platform.

However, he added that Ghana was a strategic hub for establishing international companies to expand their footprint in the West African market, reiterating the president's commitment to making Ghana the largest pharmaceutical production hub in Africa.

Delving into the development and integration of some major policies into the NEPP platform, the Minister explained that the National Health Insurance Scheme (NHIS) will be integrated onto the platform and is 90 per cent complete.

He concluded his speech by admonishing pharmaceutical companies to enrol on the NEPP platform to advance healthcare delivery.

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08

News

Daily Graphic, Saturday, May 11, 2024. Visit [www.graphic.com.gh](http://www.graphic.com.gh)

### Bawumia outlines proposals to build robust mining sub-sector

• It's to bring reforms in industry

The Vice President, Mahamudu Bawumia, has outlined proposals to build a robust mining sub-sector in Ghana, emphasizing the need for reforms in the industry.

He said the government is committed to creating a conducive environment for investors to explore and mine minerals in Ghana, while ensuring that the sector contributes to the country's economic growth.

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Vice President Mahamudu Bawumia, Vice President of the Ghana Investment Promotion Board, speaking at a press conference after the signing of the Mining Bill, 2023, in the Ghana Parliament.

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### Security chiefs tour Sandema operating base

to ensure the security of the base and the surrounding area.

The security chiefs, including the Inspector General of Police, the Commander of the Ghana Armed Forces, and the Chairman of the National Security Council, toured the Sandema operating base.

They were accompanied by the Sandema District Chief Executive, the Sandema District Police Officer, and the Sandema District Commander of the Ghana Armed Forces.

The security chiefs inspected the base's security measures, including the perimeter fence, the guard post, and the communication system.

They also met with the Sandema District Police Officer and the Sandema District Commander of the Ghana Armed Forces to discuss the base's security situation.

The security chiefs expressed their satisfaction with the base's security measures and urged the Sandema District Police Officer and the Sandema District Commander of the Ghana Armed Forces to continue to maintain the base's security.

The security chiefs also inspected the base's medical facility and the base's recreational facilities.

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8

THE FINDER

www.zedmultimedia.com

Monday, May 13, 2024

## Local News

### Kumasi Airport to handle 800,000 passengers annually

President Nana Addo Dankwa Akufo-Addo has commended the Kumasi International Airport for its role in Ghana's economic growth and its potential to handle 800,000 passengers annually.

He said the airport is a key infrastructure project that will boost Ghana's tourism industry and create jobs for thousands of Ghanaians.

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### Foreign healthcare companies eager to tap into Ghana's growing business opportunities

By Prince O. DOGBEY, Accra

Some foreign companies have expressed a keen interest in Ghana's growing business environment and are ready to explore and benefit from the country's dynamic market potential in the healthcare and pharmaceutical industry.

These companies perceive Ghana as a thriving business community with the necessary infrastructure and regulatory framework in place.

firm in the country and their connections with global firms worldwide.

During an interview at the sidelines of the third edition of the West African Pharmacy Conference and Exhibition, Andy NG, the sales manager for Kleanpak Products Private Limited, which operates in Singapore and Vietnam, remarked that Ghana is making commendable efforts to enhance its business environment in the healthcare sector.

Similarly, Mr. Sudip Modak, Director of Strava Healthcare, a leading manufacturer and exporter of Nutraceutical/Health supplements based in India, expressed

their interest in penetrating the Ghanaian market to establish a presence and promote trade between Ghana and India.

Mr. Thomas James, Project Director at Wepwara, the organizer of the event, highlighted the uniqueness of the event, emphasizing that it provides Ghanaian businesses with an opportunity to connect, interact, and develop lasting solutions for the healthcare industry.

He emphasized that this type of fair serves is more than just a platform for showcasing equipment and technology; it presents an opportunity for the country to enhance its foreign trade, stimulate economic opportunities, create jobs, strengthen the healthcare industry, and achieve various other benefits.

The three-day event reached its climax on Friday, with calls for technological advancement in the healthcare industry.

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THE FINDER

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Friday, May 10, 2024

Local News

2 alleged WhatsApp hackers arrested for stealing GH¢200,000

In a significant crackdown on cybercrime, Ghanaian security agencies have arrested two young men, Abdul Latif Abubakar, 22, and Mahmud Arafat Yasar, 24, for their involvement in a WhatsApp fraud scheme.

The arrests took place in Langbassi and Gambaga in the North East Region, following an extensive intelligence-led operation.

The operation was spurred by a report from a Ghanaian living in the US who fell victim to a WhatsApp Account Takeover, a sophisticated form of cyber fraud.

Through this method, the perpetrators gained unauthorized access to WhatsApp accounts by manipulating the account verification process to obtain the required six-digit verification codes.

Once they had access, the suspects contacted the victim's friends and family to solicit funds under various guises, leading to substantial financial losses totalling more than GH¢200,000.

The investigation revealed that the stolen funds were funneled through mobile money accounts linked to the suspects.

Both suspects are currently in custody and are cooperating with the authorities, providing valuable information for ongoing investigations.

This case highlights the growing trend of cyber-related crimes in Ghana and underscores the importance of robust cybersecurity measures and public vigilance to combat these threats.

The Cyber Security Authority (CSA) of Ghana has been active in alerting the public to the rise of such scams, emphasizing the need for heightened awareness and improved cybersecurity practices to prevent similar incidents.

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Installation of new traffic lights in Tamale begins after youth petition

Installation works for additional traffic lights system have begun in the Tamale Metropolis after a youth group petitioned the authorities in the area.

The installation works are currently ongoing at a popular intersection point in the Metropolis known as the "Sara Junction," which connects the area to the Northern Regional Coordinating Council (NRCC).

The intersection for some years now has witnessed unregulated and heavy vehicular traffic, which has resulted in several crashes, claiming many lives.

Activista Ghana, a youth advocacy group in the Northern Region on 13 March 2024, petitioned the Regional Minister, Alhaji Shani Alhassan Shaibu and the Tamale Mayor, Mr Salifu Sule on the need to install more traffic lights in some parts of the Metropolis, as part of measures to minimise road crashes in the area.

Mr Salifu Sule, the Mayor of Tamale, who received the petition, was full of praise and admiration for the group for demonstrating their love for the Metropolis.

The petition, which was monitored and published by the Ghana News Agency (GNA) in Tamale on March 17, 2024, formed part of the group's campaign on enforcing road safety regulations, fixing defunct traffic lights and streetlights, road signs and markings in the area.

Mr Issahaku Abdul-Latif, the Northern Regional Coordinator of Activista Ghana, after witnessing progress of work, told GNA he was impressed at the level of commitment by authorities in ensuring that more lives were not lost through avoidable road crashes.

He was optimistic that all the areas demarcated by the group for the installation of traffic lights would receive the attention of the authorities to ensure that road crashes and crime were reduced drastically.

He disclosed that the organisation, as part of its efforts to promote road safety, has trained about 75 young people, some certified, to carry out road safety education in the region, emphasizing the need to fix broken down traffic lights.

The coordinator appealed to other youth groups in the country to prioritise adopting legitimate means in demanding accountability and development from duty bearers without resorting to violence.

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President appoints Ms Joyce Agyiweaa as Birim Central MCE

President Nana Addo Dankwa Akufo-Addo has appointed Ms Joyce Adjo Agyiweaa, an entrepreneur and business executive, as the Municipal Chief Executive (MCE) for Birim Central Assembly in the Eastern Region.

She replaces Madam Victoria Adu, whose appointment was revoked a month ago.

Madam Adu had been one of four female chief executives in the region.

The appointment is in accordance with Article 243 (1) of the Local Government Act, 2016 (Act 936).

A letter signed by Mr Martin Adjek Mensah Korsah, the Minister-designate, Local Government, Decentralization and Rural Development, has subsequently requested the Eastern Regional Coordinating Council to liaise with the Electoral Commission to conduct the confirmation process of the nominee.

Ms Agyiweaa has over 24 years of experience in business development, entrepreneurship, and wholesale distribution.

She is a member of the Akim Oda Branch of the New Patriotic Party with a demonstrable record of contributing financial and logistical resources to the party since 1992.

The nominee has worked closely with many stalwarts of the party in the Akim Oda Constituency and supported the campaigns of former members of Parliament (MPs) of the area.

They include Mr Yaw Osafo-Mafo, now the Senior Presidential Advisor, Mr Yaw Owusu Boateng, Mr William Aggrey Oquato and the current MP Mr Alexander Kwasi Acquah, a Deputy Minister of Health-designate.

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Pharmacy Council warns firms to enroll on NEPP by 2025 or risk no registration

The Ghana Pharmacy Council has cautioned all pharmaceutical firms operating in Ghana to enroll on the National Electronic Pharmacy Platform (NEPP) to avoid the risk of facilities not being registered or licensed by 2025.

The council emphasized that this step is crucial as the country transitions towards a more digitized era, where facilities are closely monitored to ensure effective operations.

The caution was also supported by the Health Facilities Regulatory Agency (HeFRA), tasked with licensing and overseeing facilities for both public and private healthcare services.

The council was convened during a panel forum at the third edition of the West Africa Pharma and Healthcare Exhibition and Conference, where stakeholders discussed "Positioning Pharmaceutical Companies to take Advantage of the Digital Revolution in Pharmacy and AI in Healthcare Delivery."

Dr. Daniel Amanning Danquah, Registrar of the Ghana Pharmacy Council, emphasized during the panel that as the world and its industries evolve, so must the healthcare sector to meet the growing demands of the rapidly increasing population by embracing digitalization.

He elaborated that the NEPP serves as a platform to ensure safe and secure access to medications and pharmaceutical services in Ghana through internet-based applications like online pharmacies, websites, social media, and e-commerce platforms, thereby safeguarding public health.

He emphasized the platform's significance, urging universal adoption, as it enables the Council and regulatory bodies to maintain comprehensive data systems of all pharmaceutical companies and their products.

This, he stated, will ensure prevention of the proliferation of unauthorized companies not sanctioned by the Council and HeFRA, thereby safeguarding public health.

"We are transitioning from the paper system to digital means, and the NEPP platform is a powerful tool we are leveraging to revolutionize the healthcare industry," he said.

When queried about public awareness of the NEPP, the registrar noted that awareness initiatives would commence shortly.

He further stated that the government's efforts to expand network access to remote areas are commendable, ensuring their inclusion on the electronic platform for proper monitoring and evaluation.

Furthermore, Dr. Danquah highlighted that certain pharmaceutical firms are involved in unlawful practices, emphasizing that any found guilty would face punishment according to the council's regulations.

He noted ongoing investigations into firms defying these laws.

Mr. Aggreyman Badu, Director of Compliance and Enforcement at HeFRA, echoed the sentiment, stressing that all pharmaceutical companies must adhere to the directive of registering on the NEPP platform to avoid being unregistered after 2025.

He further announced that the agency is developing its accreditation policy, indicating a forthcoming certification and accreditation process.

He explained that the Pharmacy Council aims to establish a rigorous evaluation framework for assessing pharmaceutical companies comprehensively.

The Director explained that this initiative will "separate the boys from the men," distinguishing between companies meeting basic requirements and those demonstrating superior competence and quality.

Pharm. Samuel Otu-Serebour, Managing Director at Druget, highlighted how AI and technology are reshaping the healthcare landscape in Ghana and globally.

However, he urged all pharmaceutical firms to enroll on the platform to cause change by ensuring pharmaceutical products are easily accessible to everyone in the nation.

The exhibition and conference are expected to foster collaboration, innovative thinking, and provide solutions to the challenges faced by the healthcare industry in delivering services.

It brought together various pharmaceutical firms across the world.

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E-VAT to positively impact revenue collections

THE Ghana Revenue Authority (GRA) has expressed optimism about the e-VAT system's potential to boost tax revenue collections and transparency following a successful pilot and commencement of phase 1 onboarding.

According to a press release issued by the GRA on May 8, 2024, the e-VAT system, which allows for electronic invoicing, has exceeded expectations in its early stages.

"The test and pilot phase provided a pathway for successful and seamless e-VAT implementation, which prioritized minimal disruption to taxpayers' back office processes," the GRA statement said.

The initial pilot phase, involving 50 taxpayers, proved highly successful with VAT revenue reported to have increased by a staggering 58 per cent, with electronic invoicing directly contributing over GH¢124 million of the increase.

This, the statement said, showcased the e-VAT system's efficiency in expediting tax returns.

It says Phase 1 focuses on onboarding large taxpayers who contribute a significant portion (80%) of VAT collections. The revised timeline for Phase 1 extends from April 22 to May 31, 2024, with initial results exceeding expectations after the Authority recorded a remarkable 173 per cent progress rate compared to its weekly onboarding targets.

Phase 2, planned for completion by December 2024, targets medium and small taxpayers, while Phase 3 will see the inclusion of all remaining VAT-registered taxpayers into the e-VAT system.

The statement expressed confidence that the e-VAT system will significantly and positively impact VAT collections.

"The e-VAT system is expected to enhance revenue generation, combat tax evasion, and promote greater transparency within the tax administration process as demonstrated by the success of the pilot phase," said the statement.

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3rd West Africa Pharma, healthcare Expo 2024 opens in Accra

BY BENEDICTA GYMAAH FOLLEY

THE Ministers of Health designate, Dr Bernard Okoe-Boye, yesterday opened the third West Africa Pharma and Healthcare Expo 2024 at the Accra International Conference Centre.

The exhibition brought together various stakeholders in the pharmaceutical industry, including wholesalers, dealers and distributors of the medical diagnostic pharmaceutical industry, hospitals and influential decision-makers in Ghana and other African countries, to explore the transformative potential of digital innovations in healthcare delivery.

Opening it, Dr Okoe-Boye highlighted the profound impact of technology on healthcare, citing statistics that showcased the promising trajectory of digital health solutions in West Africa.

Acknowledging Ghana's progress, he praised initiatives such as telemedicine and the National Electronic Pharmacy Platform (NEPP), spearheaded by the Vice President, Dr Mahamudu Bawumia.

The NEPP, with its robust regulatory frameworks and public-private collaborations, he said, had already witnessed remarkable success in enhancing healthcare access and patient safety.

He assured President Nana Addo Dankwa Akufo-Addo's vision of making Ghana a pharmaceutical hub, urging stakeholders to collaborate and innovate towards a healthier future for all.

In his address, the Chairman of the Ghana National Chamber of Pharmacy, Mr Hachem K. Abutait, outlined the chamber's mission to champion pharmaceutical excellence in Ghana and beyond.

Mr Abutait provided insight into the chamber's structure, comprising the National Executive Council (NEC) and the General Assembly.

Explaining, he stated that NEC was composed of 21 council members representing various pharmaceutical business groups and guides the chamber's leadership, while the General Assembly encompasses the entire membership of these groups, totalling 343 pharmaceutical importers, 1300 wholesalers, 3,800 retailers, over 19,000 over-the-counter medicine sellers, and 500 small-scale manufacturers.

He urged stakeholders to leverage the chamber's resources and expertise in pursuit of mutual advancement and innovation in healthcare delivery.

Marketing Director, WAPHC Ghana, organizers of the exhibition, Mr Theodor James, in his remarks, mentioned that the pharmaceutical medical and healthcare industry of Ghana was valued roughly at US\$ 2bn, adding that majority of its product requirements were met from imports.

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**National Communications Authority**



## CAUTION TO THE GENERAL PUBLIC DEALING IN PRE-REGISTERED SIM(S) IS ILLEGAL

The National Communications Authority (NCA) cautions consumers and the general public against the sale and usage of pre-registered Subscriber Identity Modules (SIMs), as this act is illegal and an offence liable for prosecution.

Section 73B of the Electronic Communications (Amendment) Act, 2016, Act 910 prohibits sale and usage of pre-registered SIM(s). It further states that "Any person who knowingly deals in a pre-registered subscriber or user identity module, commits an offence and is liable on summary conviction to a fine of not more than three thousand penalty units or to a term of imprisonment of not more than five years or to both".

To avoid legal repercussions, entities and individuals engaged in this act are to cease and desist immediately and ensure that they follow the outlined processes for the acquisition and registration of SIM(s).

The general public is also advised to desist from registering SIM(s) for other individuals, as the owner of the Ghana Card used for the registration of that SIM(s) will be held liable should those numbers be implicated in any criminal activity.

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3<sup>rd</sup> Edition

**WEST AFRICA PHARMA & HEALTHCARE**



EVENT DATES & VENUE

**8-10 MAY 2024**

Venue: **AICC Grand Arena, Accra**

**10:00 AM - 05:00 PM**



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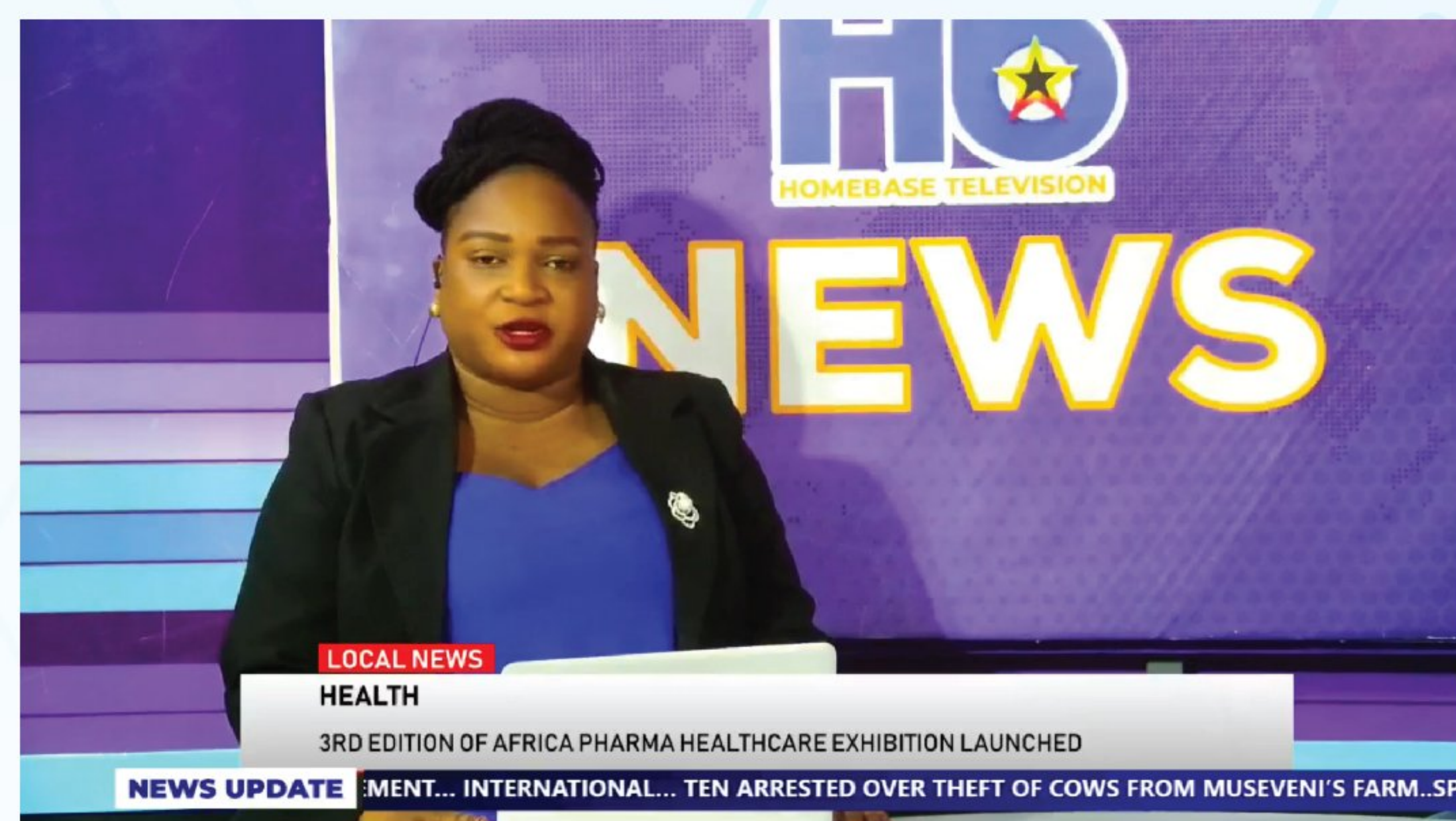
HEALTH

## West Africa Pharma and Healthcare Expo 2024 opened in Accra

May 8, 2024 / GNA

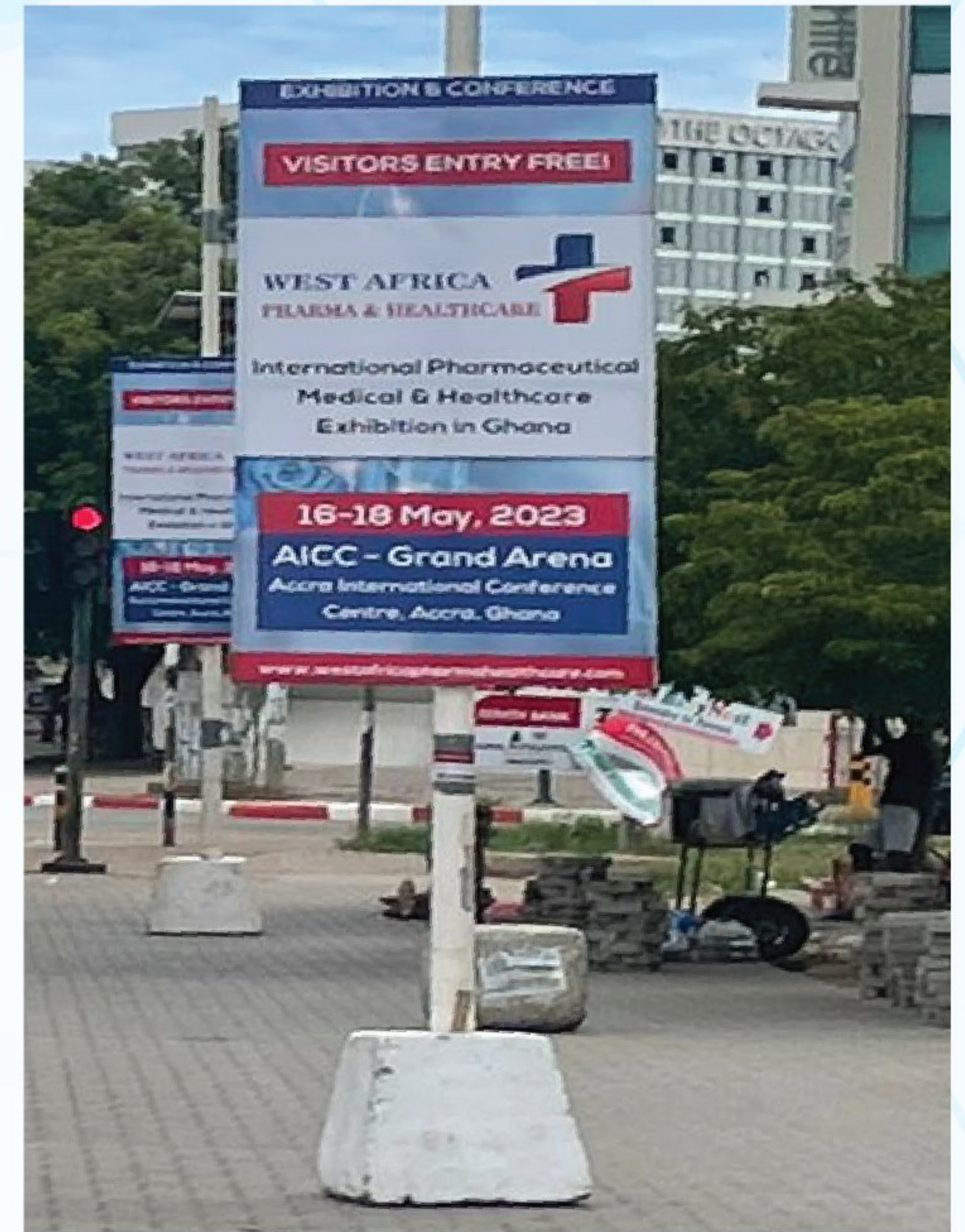
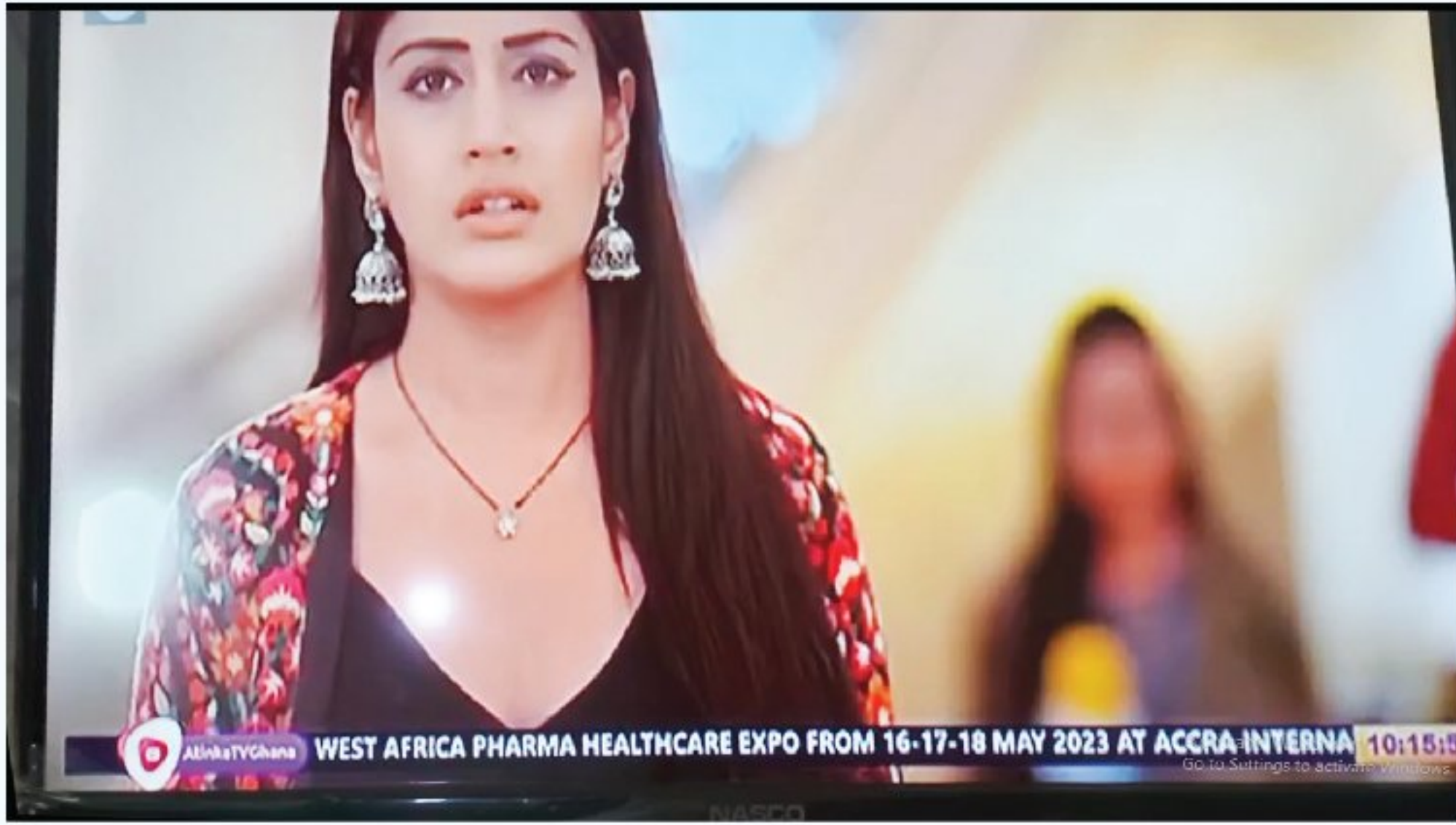
Dr Benard Okoe Boye, the minister-designate of health, who opened the conference and exhibition on behalf of President Nana Addo Dankwa Akufo Addo on Wednesday, stated that the government remained committed to leveraging the potential of e-pharmacy and digital health to transform healthcare delivery.

The two-day Expo, held at the Accra International Conference Center, is expected to provide an opportunity for the pharmaceutical industry to explore the transformative potential of e-pharmacy and digital health delivery in West Africa.



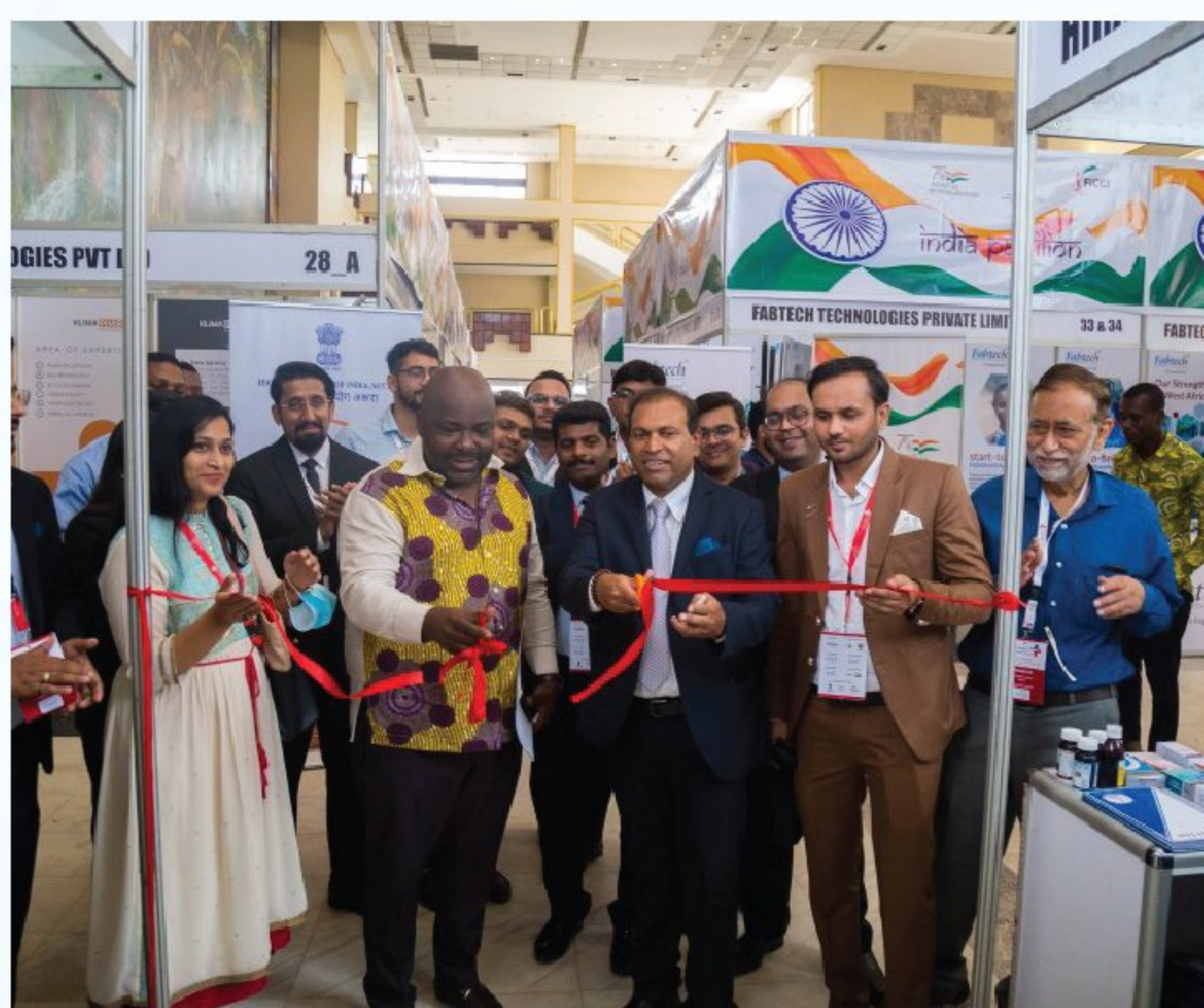
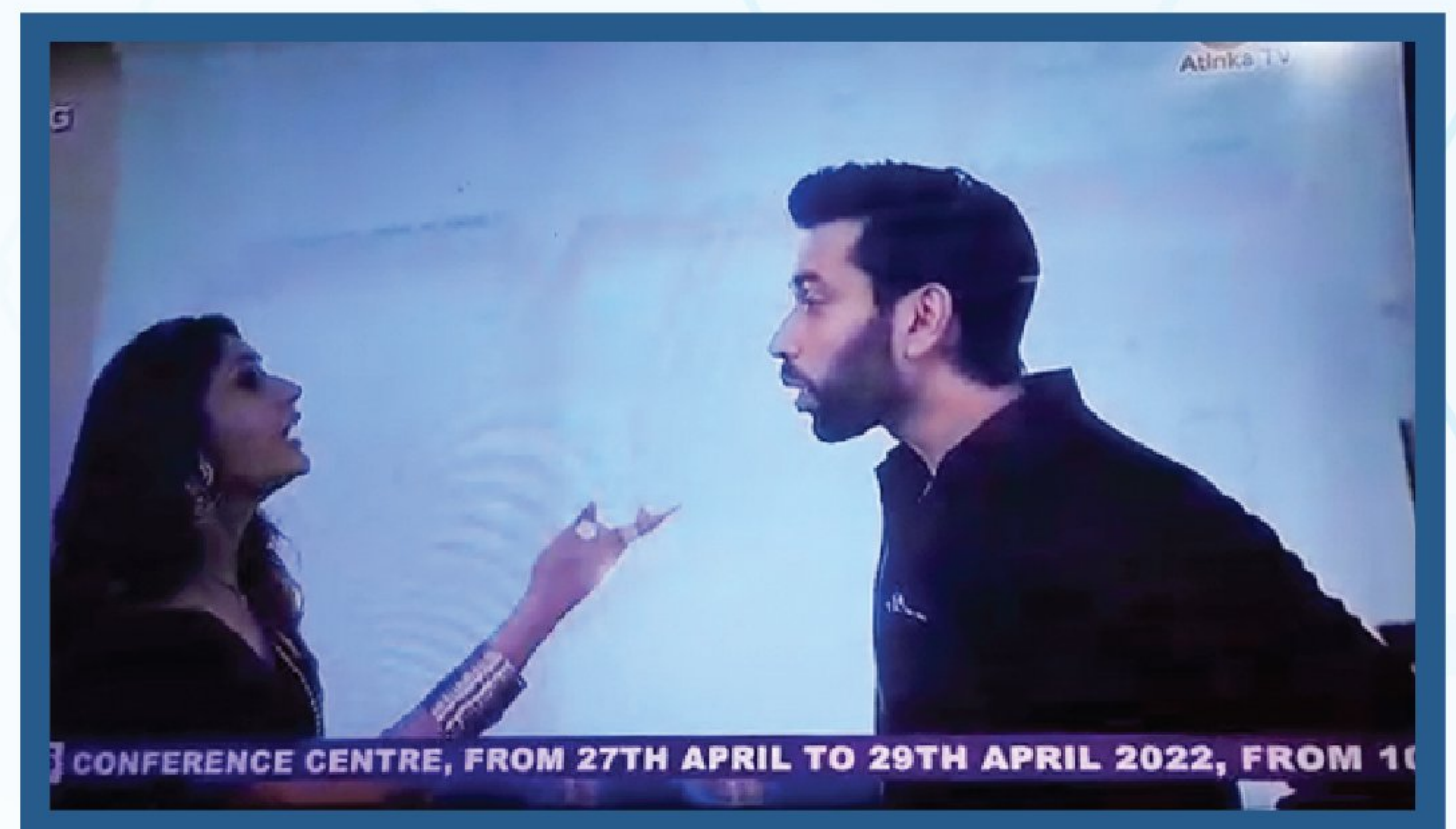


# Glimpses of 2023 Edition





# Glimpses of 2022 Edition



## Ghana set to host West Africa Pharma Healthcare Exhibition in April 2022

By AmaGhana - March 31, 2022 152 0

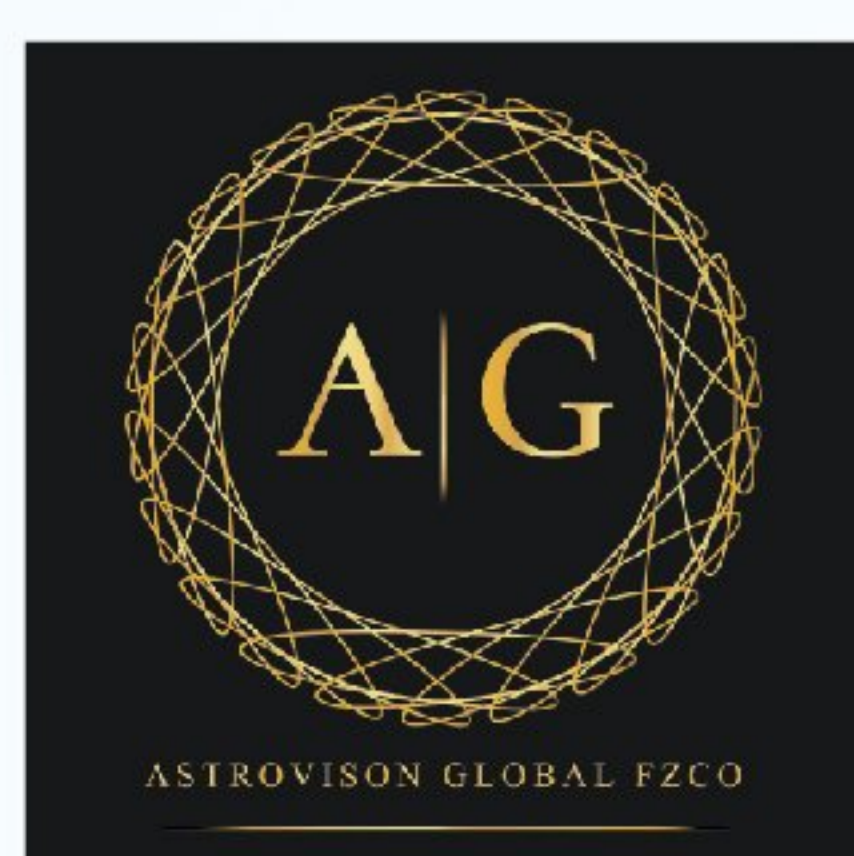




# About the Organizer



ACE Group based out of New Delhi, India is an Organization with more than 8 years of experience in promotion and organising of trade exhibitions across the globe. At ACE Group we have experience of dealing in 60+ International Trade Fairs taking place in 20+ countries in Europe, Asia, Africa, America and Oceania. Through its global network, ACE Group has presence worldwide with local partners situated in most of the continents. ACE Group is professionally committed to deliver best trade services in the industry.



Astrovision is a Dubai-based company founded in 2023. The company specializes in organizing major international exhibitions across multiple industries, including pharmaceuticals and healthcare, food and packaging, power and energy, construction, textiles, and gems and jewelry.

To date, Astrovision has successfully organized over a dozen exhibitions across regions such as ASEAN, Africa, and the CIS. The company collaborates with partners around the world, ensuring the seamless execution of exhibitions, conferences, and B2B meetings.

## Venue:

**Accra International Conference Centre, Ghana**

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Ghana National Chamber of Pharmacy

### For any queries & Tie-ups,

Mr. Praveen Kumar Singh  
Director – Exhibitions  
Mob: +91 95600 37594

### SAVE THE DATES

**6-8 May, 2025**  
**Accra International Conference**  
**Centre, Accra, Ghana**